

Palvelutuotannon omistamisen eri mallit – miten muissa maissa?

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Erikoistutkija, Terveiden ja hyvinvoinnin laitos



“Private health-care companies have several advantages over public organisations (...) Europe should be proud of its public-health services. But if it wants them still to be affordable in the future, it should allow more private companies into the mix.”



YKSITYINEN VS. JULKINEN

KOLME MÄÄRITELMÄÄ

Table 1 Ideal type sectors and accountability (modified from Billis 2010, p. 55)

Core elements	Public	For-profit	Not-for-profit
<i>Ownership</i>	Citizens	Business owners Shareholders	Members
<i>Governance</i>	Public elections	Share ownership Size	Private elections
<i>Operational priorities</i>	Public service and collective choice	Market forces and individual choice	Commitment about distinctive mission
<i>Distinctive human resources</i>	Paid public servants in legally backed <i>agency</i>	Paid employees in managerially controlled <i>firm</i>	Members and volunteers in <i>association</i>
<i>Distinctive other resources</i>	Taxes	Sales, fees	Dues, fees, donations and legacies

Lähde: Tynkkynen 2013

THE IRON CAGE REVISITED: INSTITUTIONAL ISOMORPHISM AND COLLECTIVE RATIONALITY IN ORGANIZATIONAL FIELDS*

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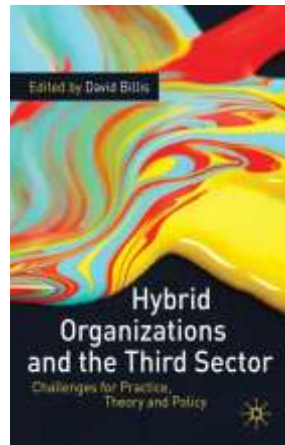
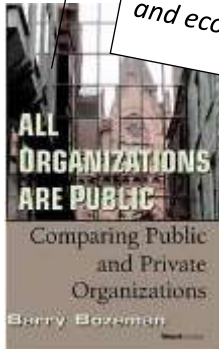
What makes organizations so similar? We contend that the engine of rationalization and bureaucratization has moved from the competitive marketplace to the state and the professions. Once a set of organizations emerges as a field, a paradox arises: rational actors make their organizations increasingly similar as they try to change them. We describe three isomorphic processes—coercive, mimetic, and normative—leading to this outcome. We then specify hypotheses about the impact of resource centralization and dependency, goal ambiguity and technical uncertainty, and professionalization and structuration on isomorphic change. Finally, we suggest implications for theories of organizations and social change.

In *The Protestant Ethic and the Spirit of Capitalism*, Max Weber warned that the rationalist spirit ushered in by asceticism had achieved a momentum of its own and that, under capitalism, the rationalist order had become an iron cage in which humanity was, save for the possibility of prophetic revival, imprisoned "perhaps until the last ton of fossilized coal is burnt" (Weber, 1952:181–82). In his essay on bureaucracy, Weber returned to this theme, contending that bureaucracy, the rational spirit's organizational manifestation, was so efficient and powerful a means of controlling

capitalist firms in the marketplace; competition among states, increasing rulers' need to control their staff and citizenry; and bourgeois demands for equal protection under the law. Of these three, the most important was the competitive marketplace. "Today," Weber (1968:974) wrote:

it is primarily the capitalist market economy which demands that the official business of administration be discharged precisely, unambiguously, continuously, and with as much speed as possible. Normally, the very larvae, modern capitalist enterprises are

Publicness is 'a characteristic of an organisation which reflects the extent to which the organisation is influenced by political and economic authority'



THE 'PUBLICNESS' OF PUBLIC ORGANIZATIONS
 MARILANNE ANTONSEN AND TORBEN ECK HJØRGENSEN

This article analyses the diversity of public organizations focusing on variations in the degree of publicness. We define publicness as organizational attributes: public sector values, for example, due process, accountability, and justice practices. Based on a survey of Danish public organizations, we show that organizations with a high degree of publicness differ from organizations with a low degree of publicness. The former are characterized by complete transparency, non-partisan, nearly neutral distribution, consistent organizational demands, and a managerial orientation. The latter are the opposite. We explore in detail both the relationship between the organizations and their parent authority and the responses to organizational change. Organizations with a high degree of publicness are subject to a tight managerial control and have formal and direct relations to the authority. They also have strong vertical links, structure and strategy. The internal control is the primary product of managerial control and the primary of the public sector value of rule compliance. All organizations exhibit high on publicness, a tendency to adopt organizational changes remaining from the 'New Public Management'. Organizations with a low degree of publicness are the opposite, but to adopt new ideas. We show that degree of publicness varies, across both the formal types of organizations and across sectors. Finally, we discuss different theoretical explanations of publicness, discuss some contemporary theories, and offer recommendations.

INTRODUCTION

The distinction between public and private lies at the heart of the academic work of Max Weber (1864-1920). However, the boundaries between the two sectors became ever more blurred in the 1980s and 1990s (Baker 1982; Baklanoff, Mackenzie and Lewis 1989; Hood 1986; Hood and Schepper 1996; Hojn 1998; Hall 1998). Administrative reform spurred up this trend by 'exporting public tasks to the private sector in the guise of contracting out, privatization

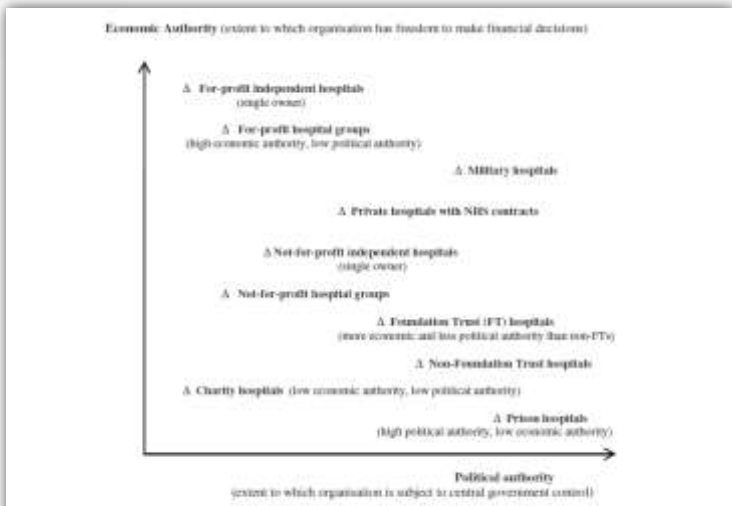
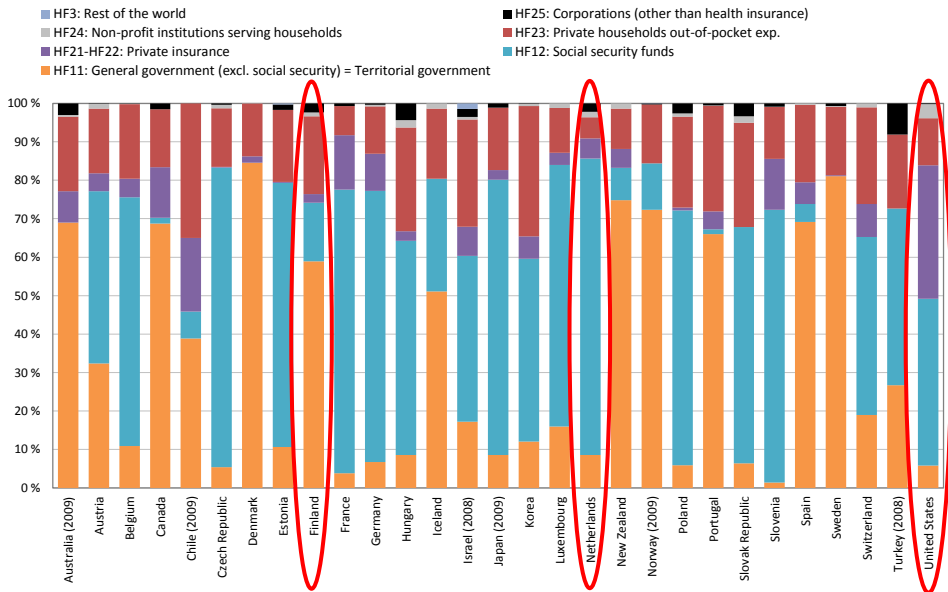


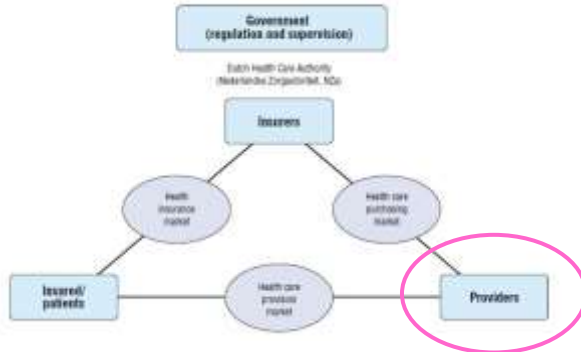
Fig. 2. The publicness grid for hospitals is diagram.

Current Health Expenditure by ICHA-HF Healthcare Financing, 2010



Source: OECD.Stat 2012

Fig22: Actors and markets in the Dutch health care system since 2006



Source: Schäfer et al. 2010

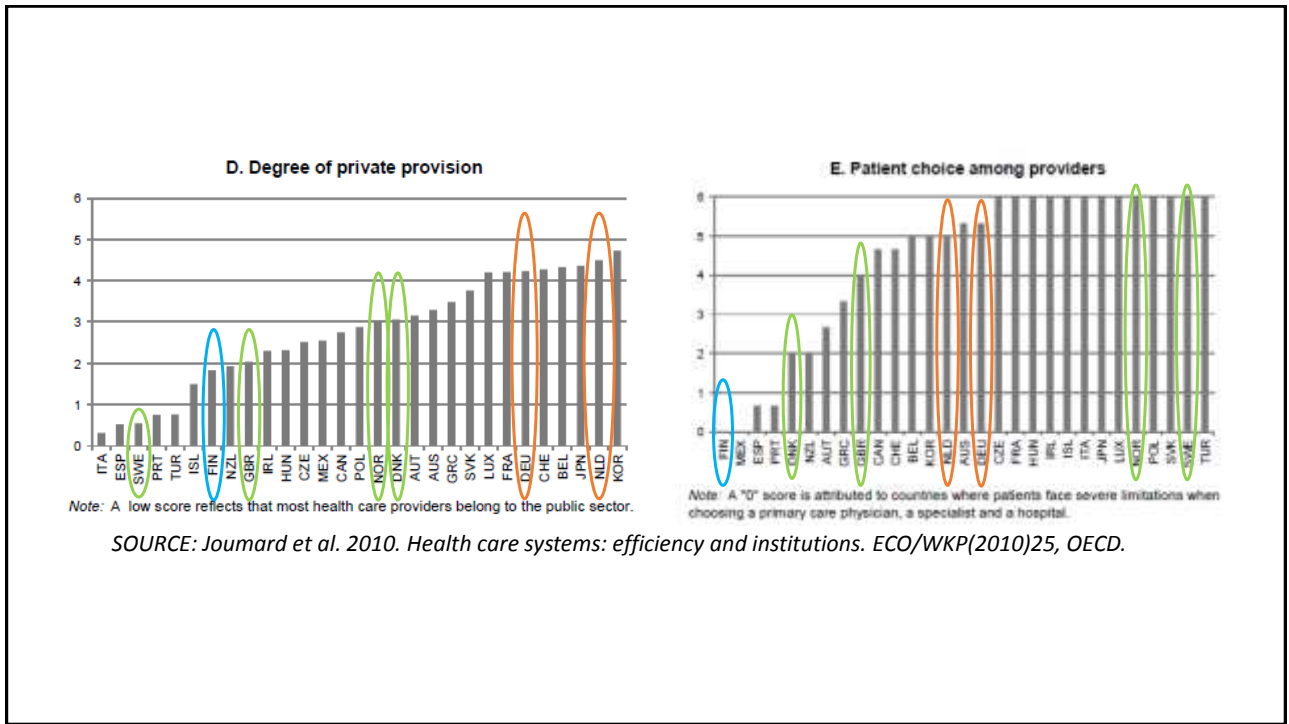
The Privatization of Health Care in Europe: An Eight-Country Analysis

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Abstract: This article presents an analysis of recent changes in the public provision of health care in eight European countries. The leading question is to what extent a system of privatization in health care can be observed. The framework for the analysis of privatization draws on the idea that there are multiple public-private boundaries in health care. The overall picture that emerges from our analysis is diverse, but there is evidence that health care in Europe has become somewhat more private. The growth of the public provision in health care spending has come to an end since the 1990s, and in a few countries the private provision has increased substantially. We also found some evidence for a shift from public to private health care provision. Furthermore, there are signs of privatization in health care management and operation, as well as in investment. Specific attention is given to the identification of factors that push privatization forward and factors that work as a barrier to privatization.

The history of health care in Europe during the nineteenth and twentieth centuries can be depicted in terms of an ever-continuing state intervention (Hans Maarse, Hildegarde Heidegger, Hildegarde Heidegger, Hildegarde Heidegger, Hildegarde Heidegger). Particularly in the twentieth century, everywhere in Europe the state began to assume political responsibility for large parts of health care. The creation of the "health care state" (Maarse 1999) was the result of a gradual extension of the scope of state intervention through legislative measures and other state programs concerning a variety of issues, including the legal profession and the medical profession and patients, the quality of health care, access to health care, the payment of medical doctors and other provider aspects, the organization of health services delivery, and

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Country	Q27 Predominant mode of provision for primary care services	Q27 Second mode of provision for primary care services	Q28 Predominant mode of provision for specialists' services	Q28 Second mode of provision for specialists' services
Australia	private group practices		private group practices	public hospital
Austria	private solo practices		private solo practices	public hospital
Belgium	private solo practices	private group practices	private solo practices	private hospital
Canada	private group practices	private solo practices	public hospital	private hospital
Czech Republic	private solo practices		public hospital	private hospital
Denmark	private group practices		private solo practices	private hospital
Finland	public centres	private group practices	public hospital	private group practices
France	private solo practices		private solo practices	private clinic
Germany	private solo practices		private solo practices	private clinic
Greece	private solo practices		private solo practices	public hospital
Hungary	private solo practices		public centres	public hospital
Iceland	public centres		private group practices	private hospital
Ireland	private solo practices		public hospital	private hospital
Italy	public centres		public hospital	private hospital
Japan	private clinics		private clinic	private hospital
Korea	private solo practices		private solo practices	private hospital
Luxembourg	private solo practices		private solo practices	private clinic
Mexico	public centres	private solo practices	public centres	private group practices
Netherlands	private group practices	private solo practices	private group practices	private solo practices
New Zealand	private group practices		public hospital	private hospital
Norway	private solo practices		private solo practices	private hospital
Poland	private clinics	private solo practices	public centres	private solo practices
Portugal	public centres		public hospital	public centres
Slovak Republic	private group practices		private group practices	public hospital
Spain	public centres		public centres	public hospital
Sweden	public centres		public hospital	private hospital
Switzerland	private solo practices		private solo practices	private hospital
Turkey	public centres		public hospital	private hospital
United Kingdom	private group practices		public hospital	private hospital

PERUSTERVEYDENHUOLLON AVOPALVELUT PÄÄOSIN YKSITYISESTI TUOTETTUA - AMMATINHARJOITAJAT

Predominant modes for the provision of primary care services and outpatient specialists' services (Paris et al. 2010)

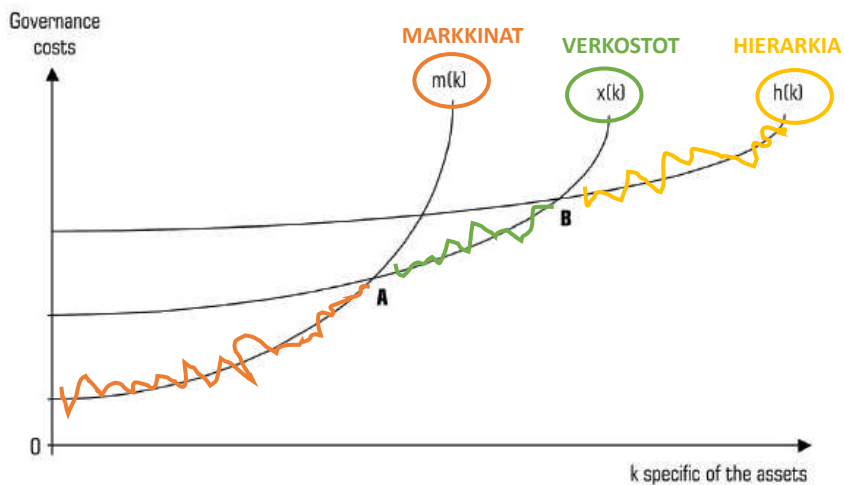
AVOSAIRAANHOIDON PALVELUT JOKO SAIRAALASSA TAI YKSITYISTEN AMMATINHARJOITAJIEN TOIMESTA

Public/private mix in the provision of hospital acute care (Paris et al. 2010)

AKUUTTISAIRAANHOITO
PÄÄOSIN JULKISESTI
OMISTETUISSA
SAIRAALOISSA
TUOTETTUA

Country	Q30. Percentage of total acute care beds in:			Q31. Is private practice in the public hospital setting allowed?		
	Publicly owned hospitals	Not-for-profit privately owned hospitals	For-profit privately owned hospitals	For self-employed doctors	For salaried doctors	No
Australia	89.59	14.38	16.03		X	
Austria	72.5	18.8	8.7		X	
Belgium	34	86	0	X	X	
Canada	100	0	0	X		
Czech Republic	91	0	9			X
Denmark	96.7	2.5	0.8			X
Finland	89	0	11			X
France	86	9	25		X	
Germany	49	36	15	X		
Greece	89	3	28		X	
Hungary	n.a.	n.a.	n.a.			X
Iceland	100	0	0			X
Ireland	88	0	12		X	
Italy	81.5	18.7	1.8			X
Japan	28.3	73.7	0	X	X	
Korea	10	86	25			X
Luxembourg	88	29	3	X	X	
Mexico	65	0	35			X
Netherlands	0	100	0	X ^(a)	X ^(a)	
New Zealand	81	9.5 ^(b)	9.5 ^(b)			X
Norway	99	1	0			X
Poland	95	0	5	X		X
Portugal	85.7	6.6	7.7		X	
Slovak Republic	59.6	0	40.4	n.a.	n.a.	n.a.
Spain	74.23	17	8.77			X
Sweden	98	0	2	X		
Switzerland	82.7	4.8	12.5	X	X	
Turkey	89.5	0	10.5		X	
United Kingdom	96	4	0		X	

Figure 1_ Governance mode costs and asset specificity degree



m(k) = governance via market;
x(k) = governance via contractual rules (hybrid);
h(k) = governance via hierarchy.

Source: Williamson (1975).

COMMISSIONING

"EVERYTHING'S BEEN OUTSOURCED,
WHAT'S LEFT FOR ME TO DO?..."

From passive to strategic purchasing

“Which interventions should be purchased, how they should be purchased and from whom.”



Chambers et al. BMC Health Services Research 2012, 12(Suppl 1):S4
<http://www.biomedcentral.com/1471-2288/12/S1/S4>



RESEARCH

Open Access

The practice of commissioning healthcare from a private provider: learning from an in-depth case study

Naam Chambers^{1*}, Neil Shah¹, Ann Maher², Richard King³, Russell Mannion⁴, Nigel Clarke⁵, Mark Ewerby⁶, Sue Stratton¹

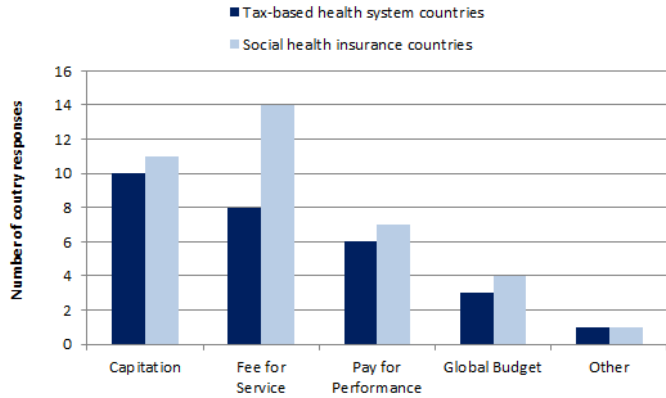
From The Limits of Market-based Reform, Birmingham, UK, 7 October 2012

Table 1 Six media of power exercised in commissioner-provider relationships

Media of power	Description and sources
Medium 1 – Negotiated order (relationality)	Conflicts are managed to produce a “negotiated order” [11]. The emphasis is on relationality [12]. Negotiated order is characterized by explicit or tacit, mutually agreed arrangements between commissioners and providers about their involvement in and responsibility for commissioning. Such mutually agreed arrangements might relate to information sharing and the division of labour, for example.
Medium 2 – Provider competition (contestability)	The medium of power relates to commissioners’ attempts to manage competition between providers [13]. Three key features of this include the criteria for selecting providers, the range of providers and monopsonization – buyer-side monopoly [14].
Medium 3 – Financial incentives	Commissioners may employ a number of financial incentives to influence provider behaviour. These may relate to units of payment [15], timing of payment, terms and conditions, bonuses, penalties and exemptions [16].
Medium 4 – Ideological and disciplinary control (professional and political ideology)	Ideological and disciplinary controls through discursive “orders” may be employed by commissioners in their regulations [17–18]. For example these might relate to technical or scientific knowledge (such as evidence-based practice, occupational ethics and norms of conduct), political and economic belief-systems and appeals to higher managerial and political authority such as “targets”, regulators or managerial elites.
Medium 5 – Judicial governance (contracts and law)	Legal and regulatory mechanisms may be used by commissioners in various ways [20]. This medium of power might refer to contract specifications, the use or threat of coercive enforcement of contracts or legal rights and the use of arbitration.
Medium 6 – Managerial performance of commissioning (managerial performance apparatus)	Commissioners have a range of managerial mechanisms and resources to draw on when negotiating with providers [21]. These include decisions about which stakeholders are involved, the role of external supporting bodies, scrutiny of provider performance, prevailing models of commissioning and allocation of commissioning roles and responsibilities.

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Mode of payment and financing in primary care (OECD 2016)



SOURCE: OECD Health Statistics 2013, Health Systems Characteristics Survey 2012, and Secretariat's estimates. Information as of April 2014.

Country	Primary care physicians payment	Old patient specialists payment	In-patient specialists payment
Australia	FFS	FFS	Salary
Austria	FFS/Cap	FFS	Salary
Belgium	FFS	FFS	FFS
Canada	FFS	FFS	FFS
Chile	FFS/Cap	FFS/Salary	Salary
Czechia	FFS/Cap	Salary	Salary
Denmark	Salary/FFS	Salary	Salary
France	FFS	FFS	Salary
Germany	FFS	FFS	Salary
Greece	Salary	FFS/Salary	Salary
Hungary	Cap	Salary	Salary
Iceland	Salary	FFS	Salary
Ireland	FFS	Salary	Salary
Italy	Cap	Salary	Salary
Japan	FFS	FFS	FFS
Korea	FFS	FFS/Salary	FFS/Salary
Luxembourg	FFS	FFS	FFS
Mexico	Salary	Salary	Salary
Netherlands	FFS/Cap	FFS	FFS
New Zealand	FFS/Salary	FFS/Salary	FFS/Salary
Norway	FFS/Cap	FFS/Salary	Salary
Poland	Cap	FFS/Salary	Salary
Portugal	Salary	Salary	Salary
Slovak Republic	Cap	Salary	Salary
Spain	Salary/Cap	Salary	Salary
Sweden	Salary	Salary	Salary
Switzerland	FFS	FFS	Salary
Turkey	FFS/Salary	FFS/Salary	FFS/Salary
United Kingdom	Salary/FFS	Salary	Salary

PREDOMINANT MODES OF PHYSICIAN PAYMENT (Paris et al. 2010)

Note: Cap means capitation, FFS fee-for-service. In Poland, around half of physicians who work in hospitals receive salary, second half is self-employed and is remunerated according to contracts.

Source: OECD survey on health system characteristics 2009-2008 and OECD estimates.

DOI:10.1787/88959852

Tabell 3.4 Ersättningsystemens utformning

	Kapitationsersättning			Glesbygds- ersättning	Besöks- ersättning (listade)	Målnrelaterad er- sättning	
	Ålder	ACG	Socio- ekonomi			Täcknings- grad	Övriga mål
Hjältand	X				X	X	X
Västmanland	X			X	X		X
Stockholm	X				X	X	X
Gotland	X ¹			X	X	X	
Kronoberg	X			X	X	X	
Region Skåne	X ²	X	X			X	X
Uppsala	X			X ³	X		X
Östergötland	X		X	X	X	X	X
VG region	X	X	X	X		X	X
Sörmland	X		X	X	X	X	X
Jönköping	X		X	X	X	X	X
Kalmar	X		X		X	X	X
Bläkinge	X					X	X
Värmland	X	X	X	X	X		X
Örebro	X		X	X	X		X
Dalarna		X	X	X	X	X	X
Gävleborg	X		X	X	X	X	X
Västernorrland	X		X	X	X		X
Jämtland	X		X	X	X		X
Västerbotten	X		X	X	X		X
Norbotten	X		X	X	X		X

¹ Särskild ersättning utgår även för personer med biståndsbeslut om särskilt boende.

² Gäller endast läkemedelsersättning

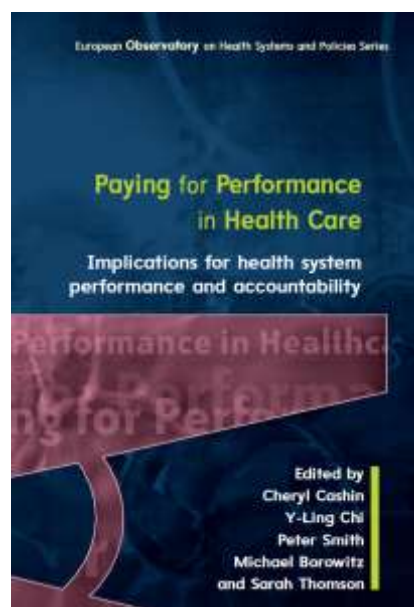
³ Patienter boende i förutbestämda geografiska områden genererar ett extra påslag på kapitationsersättningen

Källa: Konkurrensverket

Maiden sisällä maksuperusteet voivat vaihdella paljonkin eri järjestäjätahojen välillä – esimerkkinä Ruotsin 21 maksujärjestelmää

Towards P4P

“Rewarding achievement of targeted performance measures”



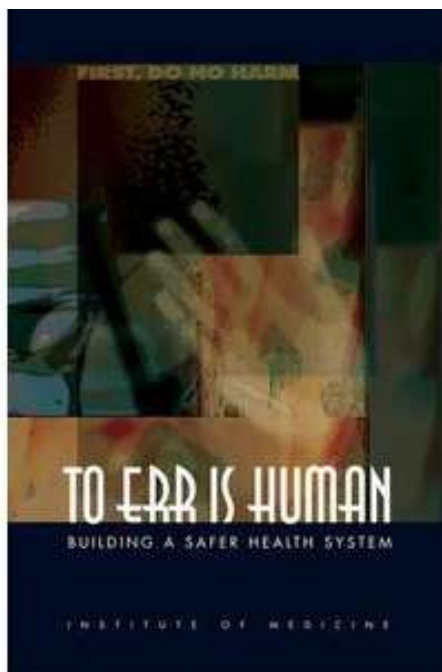


Table 1.2 P4P definitions

Organization	P4P definition
AHRQ	Paying more for good performance on <i>quality metrics</i> (Source: AHRQ, undated).
CMS	The use of payment methods and other incentives to encourage <i>quality improvement</i> and patient focused high value care (Source: Centers for Medicare and Medicaid Services, 2006).
RAND	The general strategy of promoting <i>quality improvement</i> by rewarding providers (physicians, clinics or hospitals) who meet certain performance expectations with respect to health care quality or efficiency (Source: RAND Corporation, undated).
World Bank	A range of mechanisms designed to enhance the <i>performance of the health system</i> through incentive-based payments (Source: World Bank, 2008).
USAID	P4P introduces incentives (generally financial) to reward attainment of <i>positive health results</i> (Source: Eichler & De, 2008).
Center for Global Development	Transfer of money or material goods conditional on taking a <i>measurable action or achieving a pre-determined performance target</i> (Source: Oxman & Fretheim, 2008).

Source: OECD, 2010.

P4P-ohjelmien tavoitteita perusterveydenhuollossa

Ennaltaehkäisy

Kroonisten sairauksien hoito

Toiminnan tehokkuus

Asiakastytyväisyys

IT-palveluiden käyttö

Table 1.4 Summary of objectives for P4P programmes in primary care

Country	Preventive care	Management of chronic diseases	Efficiency	Patient satisfaction	Uptake of IT services	Others
Australia	X	X			X	X
Chile	X	X	X	X		X
Czech Republic	X					X
France	X	X	X			
Korea, Rep. of			X			
Mexico	X	X	X	X		X
New Zealand	X	X				
Portugal	X	X	X	X		
Spain	X	X	X			
Sweden	X	X	X	X	X	
UK	X	X	X	X		
US	X	X	X	X	X	X

Source: OECD work on health systems characteristics 2012 and authors' estimates, unpublished.

Source: Cashin et al. 2014

P4P-ohjelmien tavoitteita erikoissairaanhoidossa

Tietyt kliiniset tulokset

Hoidon tarkoituksen mukaisuus

Asiakaskokemus

Asiakastytyväisyys

Table 1.5 Summary of objectives for P4P programmes in hospitals

Country	Clinical outcomes of care	Use of appropriate processes	Patient satisfaction	Patient experience
Australia				X
Korea, Rep. of	X	X		
Portugal	X	X	X	X
Spain	X	X		X
Sweden	X	X		X
UK	X	X	X	X
US	X	X	X	X

Source: OECD work on health systems characteristics 2012 and authors' estimates, unpublished.

Source: Cashin et al. 2014



Älykkäästi suunnitellut sosiaali- ja terveydenhuollon markkinat?

JUHANI LEHTO & LIINA-KAISA TYNKKYENEN

Markkinat ovat yhä useammin julkisen palvelu- ja terveydenhuollon politiikan esityksillä. Palveluja ostetaan, ulkoistetaan, yksityistetään ja kilpailutetaan – tai ainakin julkista palvelutuotantoa verrataan yksityiseen palvelutuotantoon. Tämän myötä myös julkisen palvelun käsite saa uusia merkityssäiliöitä. Yksityiset toimijat hoitavat yhä enemmän julkisen palvelun sääntelyä yksittäisten merkittävien julkisten palvelujen tuotantoa.

Muuttuvan yksittäisten palvelujen ulkoistaminen

markkinat olisivat. Mielikuvissa voi muodostua jopa klassisen vapaan markkinoiden idean mukainen ostaja-kuluttajan ja tuottaja-myyjän välinen win-win-suhde, kunhan vain häiritsevää sääntelyä poistetaan. Toisen ääripään mielikuvassa hyvä, kansalaisille vastuullinen ja tasa-arvoa suojeleva julkinen toiminta korvautuu palvelu-



Palvelujen jakautumisen ulottuvuus	Tuotannon ohjauksen ulottuvuus		
	Rahoittajan suuri vaikutus	Käyttäjän suuri vaikutus	Tuottajan suuri vaikutus
Kollektiivinen vastuu	Ohjatut markkinat	Käyttäjälähtöiset markkinat	Lehmänkauppa-markkinat
Yksilöiden vastuu	Etuuksia supistavat markkinat	Kahden kerroksen markkinat	Yksityissektorilähtöiset markkinat

LÄHDE: YHTEISKUNTAPOLITIIKKA 78 (2013):6



“The challenge to policymakers in both publicly operated and social-health-insurance-based health systems will be to ensure that these new arrangements evolve in socially as well as economically appropriate directions.”

KIITOS!

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